

# Commercial product rebate – Heat pumps and heat pump water heaters

Current as of March 2021

## Application checklist

Before you submit your application, review the following checklist to ensure you complete and submit all the required information. All items on this checklist must be complete and submitted to FortisBC before you are eligible to receive a rebate. Incomplete applications will not be processed until all documents have been received. (See terms and conditions for full details.)

- Proof of purchase:** include the invoice with make and model number. New construction projects may alternatively provide proof of payment in the form of a final progress draw invoice for the new building **AND** engineer-approved shop drawings which indicate the job name, site address, and make and model of products.
- Completed and signed application form**

**Note:** All applications can also be submitted through our online portal that can be found at [fortisbc.com/electricHVAC](https://fortisbc.com/electricHVAC).

## 1. Participant information

<sup>(A1)</sup> Is this application for:		Electric utility account number	
<input type="checkbox"/> New construction project? <input type="checkbox"/> Existing building retrofit?			
<sup>(A2)</sup> Electric utility			
<input type="checkbox"/> FortisBC <input type="checkbox"/> District of Summerland <input type="checkbox"/> City of Penticton <input type="checkbox"/> City of Grand Forks <input type="checkbox"/> Nelson Hydro			
<sup>(A3)</sup> Participant legal name		Contact name	Title
<sup>(A4)</sup> Street address		Town/city	Province    Postal code
<sup>(A5)</sup> Email		Contact phone number	
<sup>(A6)</sup> Please check the boxes that describe the Participant (refer to terms and conditions, <b>Eligible Participants, Section 1</b> ):			
<input type="checkbox"/> Property owner <input type="checkbox"/> Builder/developer <input type="checkbox"/> Long-term lease holder <input type="checkbox"/> Other (please specify):			

## 2. Building information

<sup>(B1)</sup> Building address		Town/city	Province BC	Postal code
<sup>(B2)</sup> Building name	For apartments, condos, hotels and motels, please indicate number of units		Building use (e.g. school, mall, grocery)	

## 3. Contractor information

<sup>(C1)</sup> Contractor name	Contact name	Contact email address	Contact phone number
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## 4. Rebate calculation

**Note:** to qualify for a rebate, products MUST meet FortisBC's qualifying criteria that can be found at [fortisbc.com/electricHVAC](https://fortisbc.com/electricHVAC).

Category	Electric product <sup>1</sup>	Qty.	Rebate amount	Rebate amount per unit	Total rebate
Space Heating and Cooling	Cold climate heat pump		\$500	per ton	
	Variable refrigerant flow heat pump		\$600	per ton	
	Packaged terminal heat pump		\$80	per packaged terminal heat pump	
	Hotel guest room occupancy sensor		\$90	per packaged terminal heat pump	
Heat Pump Water Heater	Heat pump water heater		\$1,000	per water heater	
<b>Total</b>					

<sup>1</sup> For measure qualifying criteria, please visit [fortisbc.com/cpr](https://fortisbc.com/cpr)

## Participant declaration

I, the Participant or Property Manager acting on behalf of the Participant, declare that:

- All of the information provided to FortisBC is true and correct to the best of my knowledge.
- I have read, fully understand and agree to abide by the Commercial Product Rebate Program terms and conditions.
- I am an eligible Participant as defined in the Commercial Product Rebate Program terms and conditions.
- The products listed above have been fully installed and are operational or will be installed within 180 days.
- I have not applied for, or obtained, a separate rebate from FortisBC for the same product.
- I understand and consent to the collection, use and disclosure of my personal information on this application form by FortisBC and, if applicable, the Commercial Partner for the purpose of processing this application.
- I consent to FortisBC contacting me by phone, email, mail or similar method for the purposes of administration, verification and evaluation of the Program.
- If the Participant is not a natural person (for example, a corporation), the undersigned has the authority to bind the Participant.
- If I am a property manager, I have the legal authority and permission to bind the property owner or long-term lease holder,

\_\_\_\_\_, to the Program terms and conditions.  
(legal name of property owner or long-term lease holder)

- I agree to receive emails from FortisBC containing news, updates and promotions regarding FortisBC's products, services, programs and associated business opportunities.

You may withdraw your consent to receive such emails from FortisBC at any time. Please refer to our Privacy Policy, which can be found at [fortisbc.com/privacy](http://fortisbc.com/privacy), or [contact us](#) for more details.

Was point-of-sale rebate provided to the Participant by a Commercial Partner?

- Yes  No (If yes, Commercial Partner declaration below must be completed by Commercial Partner)

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<sup>(D1)</sup> Participant name (please print)*	Participant title*	Participant signature*	Date (Yr/Mth/Day)*

\*Mandatory fields

Send applications to: [businessrebates@fortisbc.com](mailto:businessrebates@fortisbc.com)

Questions? Call 1-855-857-7411 or email [businessrebates@fortisbc.com](mailto:businessrebates@fortisbc.com)

## Point of Sale Rebate – Commercial Partner declaration

Subject to Program terms and conditions, FortisBC Commercial Partners ("Commercial Partner(s)") may provide point-of-sale rebates to Participants directly. If a point-of-sale rebate has been provided by a Commercial Partner to the Participant directly, the Commercial Partner must complete the portion below. The product invoice showing that the rebate was provided must be included with the application.

Commercial Partner name	Date of rebate	Amount of rebate	Invoice number
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I, the Commercial Partner, declare that:

- I am a FortisBC Commercial Partner;
- I have provided the rebate indicated above to the Participant directly or to the Participant through an approved FortisBC Trade Ally; and
- I confirm that the product(s) for which the rebate was provided meet the eligibility requirements for the Commercial Product Rebate Program.

<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Commercial Partner name (please print)	Commercial Partner title	Commercial Partner signature	Date (Yr/Mth/Day)

# Commercial product rebate Terms and conditions

FortisBC's<sup>2</sup> Commercial Product Rebate Program (the "**Program**") provides rebates to eligible participants (a "**Participant**") for the purchase and installation of high-efficiency products (the "**Products**", or individually, the "**Product**") listed on FortisBC's list of eligible products<sup>3</sup> (the "**Product List**") in commercial, institutional and industrial buildings.

## Participant Eligibility

1. A Participant must:
  - a. for **new construction projects**, be a **Builder/Developer** (a commercial entity that constructs new commercial buildings or industrial facilities for the purpose of resale) or **Owner** (the person who holds registered title to the Premises) of the premises in which the Products are installed (the "**Premises**")
  - b. for **retrofit projects**, be an **Owner** or **Lessee** (the person who occupies the Premises under a lease);
  - c. upon request of FortisBC, the Participant will provide proof of eligibility satisfactory to FortisBC in its sole discretion, including, in the case of a lessee, written acknowledgement by the owner of the Premises confirming the validity of the lease and authority of the lessee to the install the Products.
  - d. submit an application and supporting documentation no later than 365 days after their purchase date as shown on the invoice; and
  - e. install the Products within 180 days of their purchase date as per invoice date.

## Premises Eligibility

2. The Premises must:
  - a. for natural gas Products, receive natural gas or piped propane service from FortisBC under any rate class except Rate 1;
  - b. for electric Products, receive electric service from FortisBC under a commercial, industrial or irrigation rate class, or a general service rate class for municipal customers of Grand Forks, Summerland, Penticton and Nelson Hydro. Customers who self-generate electricity may not be eligible to participate in this Program. Contact [businessrebates@fortisbc.com](mailto:businessrebates@fortisbc.com) for more information.

## Product Eligibility

3. Products must:
  - a. be included in and meet all criteria found on the Product List at the time of purchase, as shown on the proof of purchase.
  - b. be new. Used or rebuilt products do not qualify;
  - c. be installed at the Premises for their intended purpose and in accordance with the application indicated on the Product List. Products cannot be offered for resale or re-use off the Premises; and
  - d. be installed by a qualified installer as determined by Technical Safety BC in accordance with manufacturer's specifications and all applicable laws, orders, regulations, ordinances, standards, codes, and other rules, licenses and permits of all lawful authorities.

## Thermal Energy Service Providers (for natural gas Products only)

4. If there is a thermal energy system operating within the Premises the, information provided to FortisBC as part of the application and rebate process may be submitted by FortisBC for, and subject to an independent review, by a designated agent selected by FortisBC, whose decision will be final and binding on the Participant.
5. The following will be deducted from rebate(s):
  - a. \$825 administration fee, for evaluation of the application; and
  - b. \$490 administration fee, for evaluation of right-sizing bonus; provided that if the rebate is less than the aggregate fees, the rebate will be assessed as \$0.

## Rebates

6. Rebates will be issued, at the discretion of FortisBC, as an account credit, by electronic funds transfer or by cheque, in name of and to the utility account holder. Rebates cannot be assigned. FortisBC is under no obligation to, re-issue a rebate which has been returned as undeliverable, or to replace a stale-dated cheque.
7. Maximum rebate amounts are as shown on the Product List. Rebate amounts may not exceed 75% of the Product purchase price, or, where qualifying criteria includes installation, 75% of the combined Product purchase price and installation cost, excluding tax. The Participant is solely responsible for tax liability imposed on rebates.
8. Rebates are based on information submitted by the Participant. If there is any change to such information, the Participant will notify FortisBC immediately, and FortisBC may, in its sole discretion, recalculate the

the amount of rebate, void the application and terminate any obligation to pay any rebate to the Participant, or demand repayment of any rebates already disbursed to the Participant.

9. FortisBC reserves the right to refuse applications which it determines, in its sole discretion, are incomplete, inaccurate or otherwise do not meet Program requirements. FortisBC is not responsible for lost, delayed, damaged, illegible or incomplete applications.
10. FortisBC may, in its sole discretion, require the Participant to repay all or part of any rebate(s) within 90 days of demand if FortisBC determined, in its sole discretion:
  - a. any information submitted to FortisBC is incorrect or untrue; or
  - b. the Participant has failed to comply with these terms and conditions; or
  - c. an inspection reveals the Products have not been installed or have been removed.

## Use of Information

11. FortisBC may:
  - a. contact the Participant to administer, verify compliance with, and evaluate the Program, and to conduct surveys;
  - b. collect and use information (including personal information) whether provided by Participant, the Commercial Partner or the installation contractor, obtained during site visits or contained in, or forming part of, any documents submitted as part of the application, and disclose the information to affiliates, contractors, representatives, agents, program partners and funding partners, to process, administer and evaluate the program, the rebates and the Participant's eligibility, to monitor and assess compliance with the terms and conditions, conduct surveys and to develop other energy conservation programs.
  - c. retrieve bill data for a period of one year prior to, and one year after, the product installation date to evaluate consumption behavior and energy savings attributable to the program, and to collect, use and disclose such bill data pursuant to (b) above.

FortisBC collects, uses and discloses information in accordance with the *Personal Information Protection Act* and its Privacy Policy.

**For more information on FortisBC's Privacy Policy, visit [fortisbc.com/privacy](https://fortisbc.com/privacy)**

## Additional Terms and Conditions

12. FortisBC may modify the Program, including the Product List and associated rebates, at any time without notice. FortisBC may limit the number of rebates it provides. FortisBC may terminate the Program at any time without notice.
13. The Participant hereby permits FortisBC and its employees, contractors and agents, to access the Premises upon 48 hours prior notice, either before or after a rebate is paid, to conduct a site visit to ensure the Products have been installed and are operational.
14. FortisBC, not being the designer, manufacturer, provider, installer or owner of the Product, makes no representation or warranty whatsoever as to the fitness of, the necessity for, the quality of, or the energy efficiency/savings of, any product, equipment or service, or skill of any contractor. FortisBC does not endorse any particular product, system, design, contractor/consultant, manufacturer, supplier or installer in promoting the Program. FortisBC accepts no liability or responsibility for any product or equipment or the services or use of any contractor. The Participant is responsible for the safe and lawful disposal of all hazardous materials that may result from the installation of the Products.
15. The Participant does hereby indemnify and save harmless FortisBC Energy Inc., FortisBC Inc. and their affiliates (together, "FortisBC"), and their respective directors, officers, agents, contractors and employees, from all liability, damages, claims, demands, expenses and costs for claims, costs for injury or death of any person (including from any infectious disease outbreaks), damage to or destruction of property, and all economic loss suffered by any person (collectively, "Losses") arising from or occurring by reason of the Participant's participation in the Program and/or the implementation of any Program recommendations, including the installation and/or use of recommended products and improvements. The Participant irrevocably waives any and all claims against, and irrevocably releases and agrees not to sue, FortisBC and any of their respective officers, directors, employees, agents, contractors or representatives for and against all Losses arising from Participant's participation in the Program and/or the implementation of any Program recommendations, including the installation and/or use of recommended products and improvements.
16. The Participant is responsible for complying with all applicable laws.

<sup>2</sup> FortisBC Inc. and FortisBC Energy Inc. (collectively "**FortisBC**")

<sup>3</sup> Available at: [fortisbc.com/cpr](https://fortisbc.com/cpr)