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February 17, 2022

British Columbia Public Interest Advocacy Centre
Suite 803 470 Granville Street
Vancouver, B.C.
V6C 1V5

Attention: Ms. Leigha Worth, Executive Director

Dear Ms. Worth:

Re: FortisBC Energy Inc. (FEI)

Project No. 1599211

Application for a Certificate of Public Convenience and Necessity (CPCN) for Approval of the Advanced Metering Infrastructure (AMI) Project (Application)

Response to the British Columbia Public Interest Advocacy Centre representing the British Columbia Old Age Pensioners' Organization, Active Support Against Poverty, Disability Alliance BC, Council of Senior Citizens' Organizations of BC, and the Tenant Resource and Advisory Centre (BCOAPO) Information Request (IR) No. 2

On May 5, 2021, FEI filed the Application referenced above. In accordance with the regulatory timetable as amended in British Columbia Utilities Commission Order G-389-21 for the review of the Application, FEI respectfully submits the attached response to BCOAPO IR No. 2.

If further information is required, please contact the undersigned.

Sincerely,

FORTISBC ENERGY INC.

Original signed:

Diane Roy

Attachments

cc (email only): Commission Secretary
Registered Parties



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1 **1.0 Reference: General Question**

2 **Preamble: FortisAlberta Inc (FAI) is also proposing an AMI project before the**
3 **Alberta Utilities Commission.**

4 1.1 Please confirm that the FEI AMI project is solely based on FEI needs and that the
5 originating decision to institute this project was not, in part, made or guided by
6 larger Fortis Inc. corporate direction.

7
8 **Response:**

9 FEI confirms that the Project is required to address the need to automate the meter reading
10 process for FEI customers as described in Section 3 of the Application.

11 Regarding the preamble to this question, FEI notes that FortisAlberta submitted an application as
12 part of its 2023 Cost of Service Application for the replacement of its AMI system, which is
13 approaching end of life. Like the majority of electric utilities in Canada, FortisAlberta already has
14 an AMI system in place.

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18 1.2 If not confirmed, please fully explain how larger Fortis Inc. corporate direction
19 contributed to the decision to pursue this project.

20

21 **Response:**

22 Please refer to the response to BCOAPO IR2 1.1.

23

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1 **2.0 Reference: Exhibit B-7-1, Response to IR 5.1**

2 **Preamble: At lines 29-32, FEI states:**

3 The other two suppliers of residential meters in North America either have,
4 or are developing, ultrasonic meters that FEI expects may replace
5 diaphragm meters in the future, further decreasing market supply.
6 However, FEI has not received communication from either of them on any
7 plans to cease manufacturing of diaphragm meters at this time.

8 2.1 Please provide the basis of the FEI expectations that the two other suppliers will
9 replace diaphragm meters in the future. In the response, please discuss all
10 communications with other suppliers.

11
12 **Response:**

13 As noted in the preamble, to date, FEI is not aware of any public communication by the two
14 remaining suppliers regarding their long-term plans for diaphragm meters. As discussed in the
15 response to CEC IR1 24.1, FEI's understanding is that one of the remaining two suppliers
16 continues to work toward developing an ultrasonic meter (USM) for supply to the North American
17 market. In December 2021, the other remaining supplier, Sensus, opened a full-scale
18 manufacturing facility located in Dubois, Pennsylvania dedicated to the production of USMs.
19 Sensus has been offering the Sonix IQ meter for sale in limited quantities to the US market since
20 2020 while awaiting construction of its USM manufacturing facility. Both vendors continue to offer
21 residential diaphragm meters that are compatible with existing AMR/AMI modules.

22 There are a number of indicators within the market that signal growing demand for gas AMI within
23 North America. In the response to BCUC IR1 26.7, FEI referenced the Util-Assist Report included
24 in Appendix A of the Application which provides four major AMI deployments by gas utilities within
25 the US in the past 10 years. Additionally, a gas utility survey conducted in 2020 by Insights Matter
26 (provided in Appendix A of the Application) indicates that two gas utilities within Canada have
27 already adopted AMI technology. This survey also indicates that, including FEI, there are four
28 major utilities in Canada planning to move to AMI technology. In total, according to the survey
29 and FEI's own asset records, these utilities operate meter fleets that represent approximately
30 seventy-seven percent of the gas meters in Canada.

31 As utilities move to AMI technology, FEI expects USM will replace diaphragm meters due to the
32 advanced capabilities that USMs equipped with AMI technology have in comparison to diaphragm
33 meters. As described in Sections 4.2 and 4.3 and Appendix A of the Application, USMs
34 incorporate more advanced features such as onboard diagnostics, communications modules, and
35 remotely operable shut-off valves compared with today's mechanical diaphragm meters retrofitted
36 with an AMI module, which do not include any of these advanced features. Finally, as stated in
37 the response to BCSEA IR1 12.1, the price of advanced metering technology has dropped in



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1 recent years, allowing USMs to be a realistic option for gas utilities, as diaphragm meters do not
2 allow utilities to capture the full benefits of AMI.

3

4

5

6 2.2 Please provide FEI's best estimate of when the other two suppliers expect to cease
7 production of diaphragm meters, with the source of the FEI estimate.

8

9 **Response:**

10 Please refer to the response to BCOAPO IR2 2.1.

11

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1 **3.0 Reference: Exhibit B-7-1, Response to IR 6.1**

2 **Preamble: On lines 8-16, FEI states:**

3 FEI is unable to break out the specific cost of each of the benefits or
4 changes listed in Table 3-11 from the overall Project cost. Each of the
5 benefits and changes will be provided by the proposed AMI technology as
6 a whole, and removing a benefit or change does not result in a
7 commensurate decrease in Project costs.

8 FEI has not conducted a specific analysis or surveyed customers for their
9 willingness to pay for each benefit. However, FEI notes that the Project is
10 expected to be effectively rate neutral over the 26-year analysis period,
11 with the incremental levelized delivery rate impact estimated to be 0.125

12 percent. Therefore, FEI concludes that the additional benefits and
13 changes provided by the AMI Project will come at a minimal cost for
14 customers.

15 3.1 Please confirm that the difference in the capital cost of the AMR and AMI option
16 represents, in aggregate, the cost of the additional benefits. If not confirmed,
17 please fully explain.

18
19 **Response:**

20 The additional benefits and operational opportunities realized from AMI as shown in Table 3-11
21 of the Application were central to FEI's selection of the AMI option. However, the makeup of the
22 capital costs is different between AMR and AMI; therefore, FEI cannot conclude the difference in
23 capital costs between AMR and AMI is solely a result of the items in Table 3-11. In other words,
24 there is a fundamental difference in the underlying work required between AMR and AMI and it is
25 not just because of the additional benefits and operational opportunities.

26 For example, as discussed in Section 4 of the Application, the nature of work required, as well as
27 the actual equipment, is different between AMR and AMI. For AMR, the capital cost includes
28 retrofitting each existing diaphragm meter with a battery powered electronic module while the
29 existing meter, bypass valve, and regulator will continue to be replaced/exchanged under the
30 existing sustainment capital program (i.e., same as status quo). For AMI, the capital cost includes
31 replacing each existing diaphragm meter with a new advanced meter. Furthermore, the existing
32 programs to replace regulators and install bypass valves will be accelerated and completed during
33 the AMI deployment phase.

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1 3.2 Please provide the annual rate impact for each of the 26 years that result in the
 2 levelized rate increase of 0.125% over the 26 years of the analysis.

3
 4 **Response:**

5 Please refer to the table below for the annual delivery rate impacts (when compared to the
 6 approved 2021 delivery rates) for each year of the 26-year analysis period. FEI notes the annual
 7 delivery rate impacts were summarized as part of the detailed financial model in Confidential
 8 Appendix G-5, Financial Schedule 10, Line 28.

Year	1	2	3	4	5	6	7	8	9	10	11	12	13
Incremental Delivery Rate Impact (compared to 2021)	0.00%	-0.55%	0.17%	1.49%	3.54%	4.75%	4.79%	4.16%	3.13%	1.77%	0.72%	0.17%	-0.26%
Year	14	15	16	17	18	19	20	21	22	23	24	25	26
Incremental Delivery Rate Impact (compared to 2021)	-0.91%	-1.67%	-2.23%	-2.54%	-2.72%	-2.95%	-3.32%	-3.67%	-4.12%	-4.28%	-4.77%	-5.70%	-6.63%
Levelized Incremental Delivery Rate Impact (compared to 2021)	0.125%												

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1 **4.0 Reference: Exhibit B-7-1, Response to IR 7.1**

2 **Preamble: In the response, FEI states:**

3 Not confirmed. AMI will support the first three drivers listed; however, AMR
4 only partially supports two of the drivers. Please refer to Table 4-1 in the
5 Application, as well as Section 4.2.2, for further detail and discussion of
6 these conclusions.

7 In table 4-1, the first three drivers listed are:

- 8 • Automation is more accurate and convenient for customers than
9 FEI's current meter reading practices, which are highly manual, are
10 vulnerable to errors and can be inconvenient for customers
- 11 • Automation is becoming the industry standard, thereby changing
12 both market conditions and customer expectations
- 13 • Automation alleviates the cost and service risks of manual reading
14 and provides a long term cost effective alternative

15 4.1 Please confirm that both the AMI and AMR solutions provide equal accuracy as to
16 meter reading. If not confirmed, please fully explain.

17
18 **Response:**

19 FEI is not aware of any differences in meter reading accuracy between the equipment (e.g.,
20 meters, collectors, etc.) used for AMI and AMR solutions. Both technologies meet Measurement
21 Canada requirements, as does FEI's current customer metering equipment.

22 However, as described in Section 4.2.2.1 of the Application, AMR is not a fully automated solution
23 and deployment of this technology would leave FEI with ongoing challenges associated with
24 billing accuracy. By deploying AMR, meter reading would continue to be dependent on meter
25 readers, and therefore impacted by inclement weather and other access challenges, as well as
26 incomplete meter reading routes resulting from safety incidents or recruitment and retention
27 difficulties. Deploying AMI would fully address the challenges related to access, safety, and
28 recruitment/retention, and therefore, avoid the need for estimates in most cases, resulting in
29 increased accuracy in billing as compared to AMR.

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1 4.2 Please explain how AMR is not an industry standard.

2

3 **Response:**

4 AMR has been the prevalent technology used by natural gas utilities as an alternative to manual
5 meter reading. However, advances in AMI technology and adoption of this technology by large
6 utilities are indicators that the gas industry will continue to evolve towards AMI. Please also refer
7 to the Util-Assist Report filed as Appendix A to the Application.

8

9

10

11 4.3 Please explain how AMR does not fully alleviate the cost and service risks of
12 manual reading.

13

14 **Response:**

15 As explained below, AMR is not a fully automated solution. As such, AMR would address some
16 of the challenges encountered by manually reading meters as described in Section 3 of the
17 Application, but not all of them. Please refer to Section 4.2.2.1 of the Application for an explanation
18 regarding which challenges AMR would meet and which would remain (and why) with an AMR
19 solution.

20 As noted in Section 4.2.2.3, and with respect to cost and service risks and AMR, FEI would still
21 be faced with the challenge of sourcing cost-effective service for driving the meter reading routes
22 to gather readings using wireless collection devices. Similarly, FEI would be left with the
23 challenge of sourcing diaphragm meters from a market with a decreasing number of diaphragm
24 meter suppliers as these suppliers shift toward USMs. Finally, the deployment of AMR would
25 preclude customers and FEI from benefiting from innovations that are developed over the next
26 couple of decades by meter manufacturers.

27



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1 **5.0 Reference: Exhibit B-7-1, Response to IR 8.2**

2 **Preamble: On lines 31-35, FEI states**

3 For the base station to data centre communication, FEI will be reliant on
4 third-party communications networks for backhaul of the data. A
5 widespread failure of these third-party systems would interrupt
6 communication. Both the Sensus and FEI data centres are redundant and
7 located in different geographical areas, so natural disasters are not
8 expected to have an impact on them.

9 5.1 Please explain how FEI will mitigate cyber security risks of unwarranted attacks
10 and unauthorized application of features such as remote disconnect, particularly
11 as FEI will be using third party communications.

12
13 **Response:**

14 Please refer to Sections 5.8.2 and 5.8.3 of the Application for a discussion of how FEI intends to
15 secure and protect private and confidential information. Additionally, please refer to the responses
16 to BCUC IR1 19.3, BCUC IR2 43.1, CEC IR1 66.2, and RCIA IR1 43.2.

17



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1 **6.0 Reference: Exhibit B-7-1, Response to IR 9.1**

2 **Preamble: In the response starting at line 16, FEI states:**

3 AMR is limited by its one-way communications protocol and by its
4 communication frequency, which is typically monthly or bi-monthly on walk
5 or drive by reading. There is very little that can be developed for AMR in
6 terms of new functionality because functions beyond basic meter read
7 collection require the ability to send and receive data or commands to or
8 from the meter on demand (i.e., requires two-way communication over a
9 fixed network like AMI). Recent advances in gas module functionality are
10 only available if the module is communicating on an AMI network as an
11 AMI module, and these advances only offer some of the basic functions
12 that would be available as standard in full AMI meters.

13 For example, the latest features in Itron's gas module, the Riva 500G, are
14 only possible if it is functioning as an AMI module communicating on an
15 AMI network, and not if the module is in AMR walk-by or drive-by reading
16 mode. These features include firmware download, high flow alarms, sub
17 hourly interval data, the ability to hop to a neighboring module for hard to
18 read applications, and extended data storage. All of these features are only
19 available if the module is deployed as an AMI module using the OpenWay
20 Riva AMI Network mode, as described in the data sheet available at the
21 following link:

22 [https://www.itron.com/-](https://www.itron.com/-/media/feature/products/documents/specsheet/500g-ert-module.pdf)
23 [/media/feature/products/documents/specsheet/500g-ert-module.pdf](https://www.itron.com/-/media/feature/products/documents/specsheet/500g-ert-module.pdf).

24 In terms of what is offered by the meter manufacturer Sensus, the
25 "Solutions" section of its homepage (sensus.com) lists the sixteen solution
26 offerings/categories listed below:

- 27 • Advanced Metering Infrastructure (AMI)
- 28 • Automatic Meter Reading (AMR)
- 29 • Cathodic Protection
- 30 • Conservation Voltage Reduction (CVR)
- 31 • Customer Portal
- 32 • Data Analytics
- 33 • Demand Response (DR)
- 34 • Distributed Energy Resources (DER)
- 35 • Distribution Automation (DA)
- 36 • ERT Meter Reading
- 37 • Leak Management



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- 1 • Lighting Control
- 2 • Non-Revenue Water
- 3 • Outage Management
- 4 • Power Line Carrier (PLC) Migration
- 5 • Pressure Regulation

6 Of these sixteen solutions, fourteen rely on AMI data and/or two-way
7 communications on an AMI or cellular network (two of these, ERT Meter
8 Reading and PLC Migration, are specifically focused on migrating to AMI
9 from older reading methods). Of the remaining two, Customer Portal is
10 dependent on AMI data if the portal is to display any information beyond
11 past monthly usage, and the remainder is the Automatic Meter Reading
12 (AMR) solution, the description for which ends with the following selling
13 feature describing the upgrade to AMI: “And when you’re ready to upgrade
14 to Advanced Metering Infrastructure (AMI), our solutions allow you to easily
15 migrate your Automatic Meter Reading infrastructure to our fixed- base
16 FlexNet® communication network.”

17 6.1 Please explain how Conservation Voltage Reduction (CVR) relates to a natural
18 gas utility.

19
20 **Response:**

21 This response addresses BCOAPO IR2 6.1 through 6.7.

22 BCOAPO IR1 9.1 requested an analysis showing that AMI vendors are focusing on development
23 and delivery of AMI as opposed to AMR. The list of solutions from the Sensus website
24 demonstrates this, as all but one are AMI-focused, but not all the items are related to natural gas.

25 The following categories listed in the preamble are not applicable to a natural gas utility:

- 26 • Conservation Voltage Reduction (CVR);
 - 27 • Demand Response (DR);
 - 28 • Distributed Energy Resources (DER);
 - 29 • Lighting control;
 - 30 • Non-Revenue Water;
 - 31 • Power Line Carrier (PLC) Migration; and
 - 32 • Outage Management.
- 33
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1
2 6.2 Please explain how Demand Response (DR) relates to a natural gas utility.

3
4 **Response:**

5 Please refer to the response to BCOAPO IR2 6.1.

6
7

8
9 6.3 Please explain how Distributed Energy Resources (DER) relates to a natural gas
10 utility.

11
12 **Response:**

13 Please refer to the response to BCOAPO IR2 6.1.

14
15

16
17 6.4 Please explain how Lighting Control relates to a natural gas utility.

18
19 **Response:**

20 Please refer to the response to BCOAPO IR2 6.1.

21
22

23
24 6.5 Please explain how Non-Revenue Water relates to a natural gas utility.

25
26 **Response:**

27 Please refer to the response to BCOAPO IR2 6.1.

28
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31 6.6 Please explain how Outage Management relates to a natural gas utility.

32
33 **Response:**

34 Please refer to the response to BCOAPO IR2 6.1.



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6.7 Please explain how Power Line Carrier (PLC) Migration relates to a natural gas utility.

Response:

Please refer to the response to BCOAPO IR2 6.1.

6.8 In the paragraph leading up to the list of functions, FEI discusses sub hourly readings.

6.8.1 Please fully discuss any plans FEI has to introduce time of use billing, or any other kind of billing, that would require more frequent meter reads.

Response:

FEI does not have plans to introduce time of use billing with its AMI Project.

6.8.2 Please confirm that with the current monthly meter reading, each site will have 12 data points per year. If not confirmed, please fully explain.

Response:

FEI confirms that for a customer on a monthly meter reading schedule, not requiring any off-cycle reads or billing estimates, it is expected that 12 data points would be manually collected per year.

6.8.3 Please confirm that if FEI were to move to four reads per hour, this would result in 35,040 (365*24*4) data points per year per site. If not confirmed, please fully explain.



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1 **Response:**

2 FEI confirms that if FEI were to move to 4 reads per hour (i.e., 15 minute interval readings), this
3 would result in 35,040 consumption data points per year, with the caveat that this would increase
4 to 35,136 if the year was a leap year.

5
6

7

8 6.8.4 Please fully discuss the ability of the FEI meter data management and
9 billing systems to accommodate the additional data, including an
10 estimate of the costs to modify such systems to accommodate the
11 increased volume of data.

12

13 **Response:**

14 While FEI's meters will be able to collect on demand reads, they will not be enabled to download
15 sub-hourly interval data, as this would require Sensus to make a change to the firmware in the
16 advanced meter.

17



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1 **7.0 Reference: Exhibit B-7-1, Response to IR 11.1**

2 **Preamble:** In the response, FEI provides incremental capital related to the AMR
3 project

4 7.1 Please provide similar data for the AMI project.

5
6 **Response:**

7 Please refer to the table below and Attachment 7.1 for the data in Excel format.

Financial Summary	AMI	Baseline	AMI less Baseline
Capital Costs (\$millions)			
Meter Capital	481.2	361.2	120.0
Project Management	35.2	-	35.2
Software Capital	9.1	-	9.1
Network Capital	17.1	-	17.1
Non-Meter Capital	3.6	4.6	(1.0)
In House Meter Reading Capital	-	7.0	(7.0)
AFUDC	12.7	-	12.7
Total Capital (\$millions)	558.9	372.8	186.1
O&M Costs (\$millions)			
Meter Reading Costs	78.3	298.4	(220.1)
Operations, Contact Centre and Meter Shop O&M	12.9	25.1	(12.3)
New O&M	97.9	-	97.9
Total O&M (incl. Capitalized Overhead) (\$millions)	189.0	323.5	(134.5)

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7.2 Please provide the data in Excel format.

14 **Response:**

15 Please refer to the response to BCOAPO IR2 7.1.



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1 **8.0 Reference: Exhibit B-7-1, Response to IR 1.1**

2 **Preamble: In the response, FEI states:**

3 Not confirmed. The cost of service analysis projects future cash flows and
4 calculates what the increase or decrease would be to future revenue
5 requirements. Based on the forecast capital, O&M, and deferred non-AMI
6 meter write off costs included in the Application over the 26 year analysis
7 period the levelized delivery rate impact is 0.125 percent. The 26 year
8 analysis period should not be misinterpreted as a payback period.

9 Payback period usually determines the amount of time it takes to recover
10 the initial investment. The forecast cost of the Project through deployment
11 is \$476 million. FEI has forecast incremental savings in capital and O&M
12 as part of the cost of service analysis. Based on the incremental savings in
13 capital and O&M included in the cost of service analysis the simple payback
14 period would be 12 years post deployment.

15 **In the preamble to IR 1, BCOAPO cites lines 3-16 of page 7 of the FEI**
16 **Application, where FEI states that it provides a 26 year analysis with**
17 **a 0.125% reduction in rates.**

18 8.1 Please provide a detailed analysis that compares the determination of a 12 year
19 payback and also supports the 0.125% rate reduction over a 26 year period.

20
21 **Response:**

22 FEI clarifies the AMI Project is estimated to have an incremental levelized delivery rate impact of
23 0.125 percent over the 26-year analysis period, not a reduction as BCOAPO stated in the
24 preamble to this information request. FEI notes lines 3-16 of page 7 of the Application referenced
25 in the preamble stated the incremental levelized delivery rate impact for the AMI Project is 0.125
26 percent (i.e., not a reduction). This agrees with Table 6-11 of Section 6.3.3 of the Application as
27 well as Confidential Appendix G-5, Schedule 10, Line 32.

28 Please refer to Table 1 below for the calculation for the payback period of 12 years, and Table 2
29 for the calculations for the 0.125 percent incremental levelized delivery rate impact over the 26-
30 year analysis period.



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1
2

Table 1: Calculation for the 12-year payback period of the AMI Project

Line	Particular	Reference	Post-Deployment Phase																			
			2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046
1	Post-Deployment Year		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
2																						
3	AMI Incremental Total Project Costs (: Table 6-2, Line 17, Col 3)		476																			
4																						
5	AMI Capital Savings (\$000s)	Conf. App. G-5, Sch. 6, Ln 37	(34)	(27)	(28)	(27)	(26)	(28)	(28)	(31)	(23)	(21)	(17)	(20)	(21)	(21)	0	(0)	0	0	(4)	0
6	AMI O&M Savings (\$000s)	Conf. App. G-5, Sch. 2, Ln 14	(12)	(12)	(13)	(13)	(14)	(14)	(15)	(15)	(15)	(15)	(16)	(16)	(17)	(17)	(17)	(17)	(18)	(18)	(19)	(19)
7	Total AMI Savings (\$000s)	Line 5 + Line 6	(46)	(39)	(41)	(41)	(40)	(42)	(43)	(46)	(39)	(36)	(32)	(36)	(38)	(39)	(17)	(17)	(18)	(18)	(23)	(19)
8	Cumulative Savings (\$000s)	Cumulative Sum of Line 7	(46)	(85)	(125)	(166)	(206)	(248)	(291)	(337)	(375)	(411)	(444)	(480)	(519)	(557)	(574)	(592)	(609)	(627)	(650)	(669)
9																						
10	Payback Period (Yr)	Yr -Line 8 > Line 3	12																			

3
4
5

Table 2: Calculation for the 0.125 percent incremental levelized delivery rate impact for the AMI Project

Line	Particular	Reference	Amount
1	NPV of AMI Incremental Revenue Requirement - 26 years (\$000s)	Table 4-5 of Application	15,043
2			
3	2021 Approved Delivery Margin, non-bypass	G-319-20	879,479
4	NPV of 2021 Approved Delivery Margin, non-bypass (26 Years)	Excel Formula: PV(Discount Rate = 5.47%, 26 years, Line 3)	12,051,984
5			
6	Incremental Levelized Delivery Rate Increase - 26 years (%)	Line 1 / Line 4	0.125%



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1 **9.0 Reference: Exhibit B-7-1, Response to IR 3.1**

2 **Preamble: In the response, FEI provides a table 3-5 that excludes the impact of**
3 **COVID-19. In the updated table, the largest single reason for**
4 **estimated meter reads is Supervisory Estimates (Lack of Available**
5 **Readers)**

6 9.1 Please confirm that this as a result of the meter reading contractor not having
7 sufficient resources. If not confirmed, please fully explain.

8
9 **Response:**

10 FEI does not have detailed information to conclude that this is a result of the contractor not having
11 sufficient resources. However, FEI can confirm that the number of supervisory estimates is a
12 result of the meter reading contractor not having an available meter reader to read the meter
13 during the billing cycle.

14 It is FEI's understanding that meter reader availability is affected by the total pool of resources as
15 well as the resources available on a given day. Thus, it may be a combination of insufficient
16 resources due to recruitment and retention challenges as well as other challenges that the
17 contractor may be facing, such as daily absence rates or meter reader efficiency.

18

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1 **10.0 Reference: Exhibit B-6, BCUC IR 16.4**

2 **Preamble: In the response to BCUC IR 16.4, FEI states that the customer portal**
3 **will not be available until half way through the project.**

4 10.1 Please confirm that FEI has no information that customers desire or find value in
5 such a customer portal. If not confirmed, please provide all research, reports,
6 studies, analysis or other information that clearly demonstrates that FEI customers
7 want a portal and find value in it.

8
9 **Response:**

10 Not confirmed. FEI believes that customers find value in being able to access timely gas usage
11 information through a customer portal. This is based on information from a variety of sources, as
12 summarized below:

13 ***Customer Survey about AMI***

14 In the response to BCUC IR1 7.1, FEI describes a customer survey it conducted in 2019 to
15 understand the perceived benefits and drawbacks of a gas AMI system. The survey asked
16 participating customers two specific questions regarding how useful it would be to have
17 consumption information. Survey results showed that 65 percent of residential customers and 60
18 percent of small commercial customers responded that the “Ability to access more accurate, daily
19 updates to better understand and manage your gas use” was a “Very” or “Somewhat Useful”
20 advanced meter feature. In addition, 64 percent of residential customers and 56 percent of small
21 commercial customers responded that the “Ability to access more accurate, daily updates to
22 inspire more mindful choices such as upgrading to higher efficiency appliances” was a “Very” or
23 “Somewhat Useful” advanced meter feature. A summary of the survey results is included with the
24 Application as Appendix H-5 – Advanced Gas Meters Research Summary.

25 ***MyVoice Panel***

26 In the response to RCIA IR1 12.1, FEI describes a poll of FortisBC’s MyVoice panel, where
27 respondents were asked to evaluate the importance of eight of FortisBC’s services, including
28 “providing comprehensive online information about your home’s energy use”. Approximately 75
29 percent of respondents to this poll rated having comprehensive online information about home
30 energy use as “very important.”

31 ***Existing Portal Use & Comparisons to Electric AMI Information***

32 There are two sections of the Application where FEI describes information it has that customers
33 find value in. Please refer to Section 3.4.1 and Figure 3-3 where FEI provides the number of
34 transactions in the FortisBC customer portal in 2020 specific to views of their energy use, and the
35 difference in use of the customer portal between electric customers who already have AMI meters,
36 and gas customers who do not. FEI believes that because of the increased level of granularity of



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1 consumption information available to electric customers, electric customers may be accessing the
2 portal more frequently than gas customers because the information provides more useful insights
3 into their energy consumption

4 **Post Interaction Survey Comments**

5 Also in Section 3.4.1 of the Application, FEI notes that it also collects information through post-
6 interaction surveys that apply to the customer portal. FEI included a number of comments in this
7 section regarding consumption within the last year, specifically as to how FEI could improve in
8 relation to the information customers may receive from other providers, like BC Hydro.

9
10

11

12 10.2 Please provide all research, reports, studies, analysis or other information that
13 clearly demonstrates the value or price that FEI customers would place on having
14 access to a portal.

15

16 **Response:**

17

18 FEI does not have research regarding the price that FEI customers would place on having access
19 to the portal; however, and as noted in the response to BCOAPO IR2 10.1, research as well as
20 analysis of the use of similar information available for electric customers confirms that customers
21 place value on having access to and the use of a portal that provides their unique energy use
22 information.

23 Please also refer to the responses to BCUC IR1 7.1 and RCIA IR1 12.3.

24



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1 **11.0 Reference: Exhibit B-6, BCUC IR 13.3, 19.5, 19.6**

2 **Preamble: In the responses, FEI discusses Cyber Security.**

3 11.1 Please fully explain the impact of a cyber security breach if the proposed solution
4 is implemented. In the response, please fully discuss loss of customer personal
5 data, loss of corporate data, unauthorized access to corporate systems and
6 networks, unauthorized access to customer systems and networks, unauthorized
7 shut off of customers from the FEI system, or any other potential risks.

8
9 **Response:**

10 A cybersecurity breach is very unlikely based on the layered security configuration of FEI's
11 systems and infrastructure. This is confirmed regularly by third-party experts. The impacts of a
12 cyber security breach, should one occur, would vary depending on the type of the breach and
13 could range from minor to severe.

14 FEI has an existing and comprehensive incident response plan to respond to any material cyber
15 breach. The plan is designed to respond appropriately according to type of breach that has
16 occurred, whether it be customer, financial, or other sensitive information, or a breach of corporate
17 or operational infrastructure. The response team includes internal technical, regulatory, and legal
18 representatives, as well as third-party incident response experts. Incident response plans address
19 all facets of a response, including analysis, communications, forensics and recovery. The plan is
20 exercised on a regular basis and reviewed by independent third-party experts to ensure its
21 effectiveness.

22 The proposed AMI solution will be added to the existing incident response plan. All information
23 and infrastructure related to the proposed AMI solution will be added to the plan to ensure an
24 effective response to a cybersecurity breach if one were to occur.

25
26

27
28 11.2 Please confirm that the AMR solution has none of the cyber security risks
29 discussed in response to 11.1 above.

30
31 **Response:**

32 Not confirmed. These same risks exist for an AMR system; however, FEI notes that remote shut-
33 offs would not be a capability of an AMR system.

34



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1 **12.0 Reference: Exhibit B-7-1, Response to IR 17.1**

2 **Preamble: In the IR, FEI discusses the ATCO Gas documentation that was**
3 **relied upon. It is the understanding of BCOAPO that for ATCO Gas**
4 **(AG), the AMR device was installed in the field with no need to**
5 **remove the meter.**

6 12.1 Please confirm that, in the AMR solution, FEI assumed that the AMR devices were
7 installed in the field for all meters.

8
9 **Response:**

10 FEI confirms that in the AMR alternative discussed in the Application, installation of AMR meters
11 would occur in the field without a requirement to remove the existing meters. New installations
12 and compliance exchanges may have the AMR module outfitted prior to the meter installation in
13 the field.

14
15

16
17 12.2 If 12.1 above is not confirmed, please fully explain and provide the estimated cost
18 reductions that would apply if the installation of AMR devices was installed in the
19 field.

20

21 **Response:**

22 Please refer to the response to BCOAPO IR2 12.1.

23
24

25
26 12.3 In the response, there is reference to an ITRON news release that asserts that the
27 AG AMR installation was the largest in Canada as of 2013. Is it FEI's
28 understanding that the AG AMR installation remains the largest in Canada?

29

30 **Response:**

31 It remains FEI's understanding that the ATCO Gas AMR installation remains the largest gas AMR
32 installation in Canada.

33
34

35



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1 12.4 If it is not FEI's understanding that the AG AMR installation remains the largest in
2 Canada, please provide a list of subsequent AMR meter installations in Canada
3 that are larger than the AG installation.

4
5 **Response:**

6 Please refer to the response to BCOAPO IR2 12.3.

7



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1 **13.0 Reference: Exhibit B-7-1, Response to IR 18.2**

2 **Preamble: In the response, FEI discusses remote disconnects and**
3 **reconnections. FEI asserts that there are “limited differences”**
4 **between the current manual process and any automated method.**

5 13.1 Please fully explain each of the limited differences.

6
7 **Response:**

8 FEI clarifies that in its response to BCOAPO IR1 18.2, it referenced limited differences in the
9 process and policy considerations around remote disconnections compared to those that are
10 present today with manual disconnections. The key difference is explained in that response. The
11 other (and very limited) difference relates to how the actual disconnection would be performed
12 (i.e., remotely versus on-site at the gas meter).

13
14

15

16 13.2 Please fully explain how the confirmation of the site safety could be conducted on
17 a remote basis as opposed to a site visit.

18

19 **Response:**

20 The safety considerations are different for an on-site disconnect than for a remote disconnect.
21 On-site, a technician would have to consider their own safety in relation to meter access. These
22 safety considerations do not exist when a gas service is disconnected remotely. A gas meter may
23 be safely disconnected remotely without an assessment of the site; however, additional site-
24 specific information as described in the response to BCOAPO IR2 13.3 may be available in the
25 case of remote disconnections enabled by AMI.

26
27

28

29 13.3 Please identify and explain each individual aspect of the “more information specific
30 to that meter and location on the system” that will now be available referenced in
31 response to BCOAPO IR 18.2.

32

33 **Response:**

34 In the case of a planned remote disconnect for nonpayment, FEI could use the premises' AMI
35 hourly reads to determine if gas is continuing to be consumed. If the premises has stopped
36 consuming gas, FEI could use this information to not proceed with a remote disconnect. Also, FEI
37 could access the meter's self-diagnostic information to determine if the meter is working properly



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- 1 before attempting to remotely disconnect a meter. FEI could also review if the premises' meter
- 2 had recently issued any alarms which could provide some helpful information prior to remotely
- 3 disconnecting a customer.

- 4 During a gas emergency and before remotely disconnecting a meter for safety reasons, an FEI
- 5 operator could easily cross-reference the meter's unique identifier against a database that shows
- 6 where on FEI's gas system the meter is connected. This confirmation would ensure only the
- 7 meters that are connected to the affected system are disconnected.

- 8

Attachment 7.1

REFER TO LIVE SPREADSHEET MODEL

Provided in electronic format only

(accessible by opening the Attachments Tab in Adobe)