MRP Workshop

FEI and FBC 2020 - 2024 Multi-Year Rate Plans





Agenda

Time	Topic	Presenter
	Introduction	Diane Roy
	Operations and Maintenance	Rick Gosselin
9:00 – 10:45	Capital Expenditures	Joyce Martin
	Innovation Fund	Mark Warren
	Service Quality Indicators	James Wong
10:45 – 11:00	BREAK	
	Incentives	Doug Slater
11:00 – 12:00	Other MRP Framework Items	Doug Slater, Rick Gosselin
	Supporting Studies	Rick Gosselin
	Rate Impacts and Next Steps	Diane Roy
12:00 – 12:30	Questions	

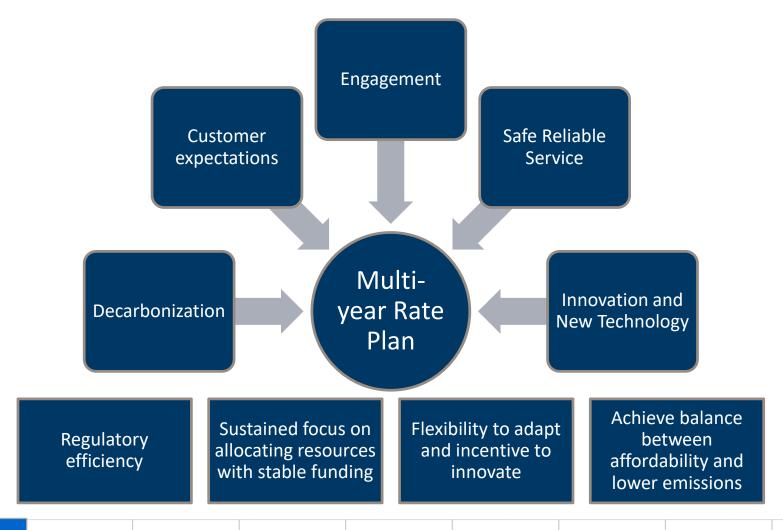


MRPs Responsive to Environment, Experience and Feedback

- We have considered changes in our operating environment
- We have built on successes and challenges of the Current PBR Plans and prior Cost of Service and PBR plans
- We have heard from the BCUC and Interveners:
 - Effectiveness of capital funding formula
 - Need to address government energy policy
 - · Diminishing opportunities for incremental operating savings



MRPs Respond to Our Changing Operating Environment

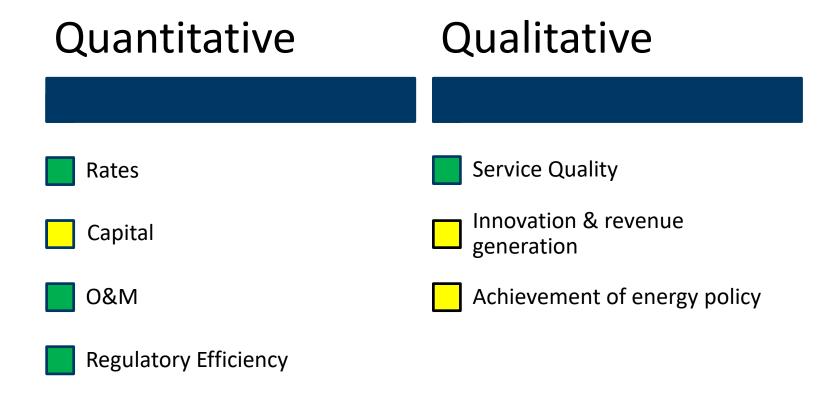


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Current PBR Plans Achieved Efficiency and Managed Rates





Rates were Managed Effectively during PBR Term

2014 to	Inflation Average 2%
2019 Rates	FEI 0.9% Average Delivery Rate Increase
Nates	FBC 2.2% Average Rate Increase
	Future Pre-tax Revenue Surplus of \$42 million (FEI) and \$5M (FBC)



MRPs Build on Current PBR Plans

Table B2-1: Main Features of the Current PBR Plans

Ite	m	FEI PBR Plan			
Tei	rm	Six years (2014-2019)			
	O&M	$OM_{t} = OM_{t-1} * [1]$	OM $_{t} = OM_{t-1} * [1 + (I-X)] * (1+G/2)$		
Formula	Capital	Allowed Cost $_{t}$ = Cost $_{t-1}$ * (1+I-X) * (1+G/2) Three categories: (i) growth capital, (ii) sustainment capital (iii) other capital Allowed Cost $_{t}$ = Cost $_{t-1}$ * (1+I-X) * (1+G/2) Three categories: (i) growth capital, (ii) sustainment capital (iii) other capital		Capital forecast except FEI Growth	
I-Fa	I-Factor Composite index: 55% AWE:BC + 45% CPI:BC				
Growth Factor		G = Service line additions for growth capital, average number of customers for Sustainment/Other capital and O&M	G = Average number of customers	True-up of Forecast	
X-Fa	X-Factor Fixed at 1.10% for the entire PBR term Fixed at 1.03% for the entire PBR term			No X-factor	
Y-Fa	Y-Factor Yes, Flow-through deferral account as well as a number of other deferral accounts such as DSM expenses, cost of gas/power supply, pension/OPEB expense.				
	Available for prudently incurred costs caused by exogenous factors.				
Z-Factor		Materiality threshold: 0.5% of 2013 base O&M which equalled \$1.15 million.	Materiality threshold: 0.5% of 2013 ba O&M which equalled \$0.301 million.	No materiality threshold	
ESM 50/50 symmetric sharing for variances in formula O&M and for earnings on formula capex variances within a dead band.				Sharing of ROE	

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MRPs Build on Current PBR Plans

Item	FEI PBR Plan	FBC PBR Plan			
Safeguard Mechanisms	purposes in the following year will be adjusted actual capital expenditures vary outside of the amount, and the capital expenditure level usharing is adjusted up or down by the same amoneyear 10% dead band or two-year cumulation. PBR Off-ramp Off ramp triggered if earnings in any one year varies	If the capital dead band is exceeded, the opening plant in service for ratemaking purposes in the following year will be adjusted up or down by the amount that actual capital expenditures vary outside of the dead band from the formula-based amount, and the capital expenditure level utilized in calculating the earnings sharing is adjusted up or down by the same amount One year 10% dead band or two-year cumulative 15% dead band BR Off-ramp ff ramp triggered if earnings in any one year varies from approved ROE by more than -200 bps (post sharing) and/or earnings vary from approved ROE by more than +/-			
Efficiency Carryover Mechanism	Only on a case-by-case	New Efficiency Carryover Mechanism			
Incremental Capital	Available through CPCN process	Available through CPCN process plus certain major non-recurring projects			
	Materiality threshold of \$15 million	Materiality threshold of \$20 million			
SQIs	Yes, Included nine SQIs and four informational indicators	Yes, Included eight SQIs and three informational indicators	Updated SQIs		

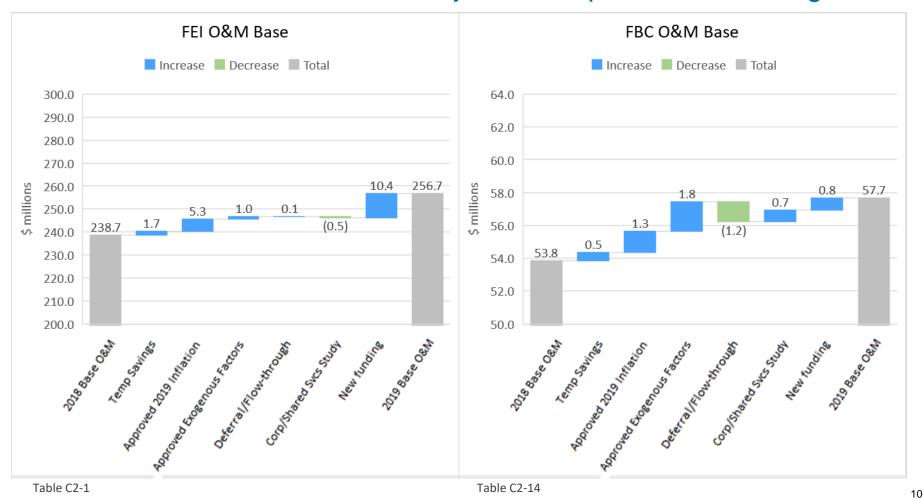


Majority of O&M will be Indexed to Inflation

- Achieved operational savings
- Lower O&M starting point for MRP O&M Base
- Benchmarking study confirms efficient operations relative to peers
- An inflation-indexed unit cost approach for O&M will provide stable funding to address challenges, while promoting a culture of "do more with what we have"



2019 O&M Base includes Adjustments plus New Funding



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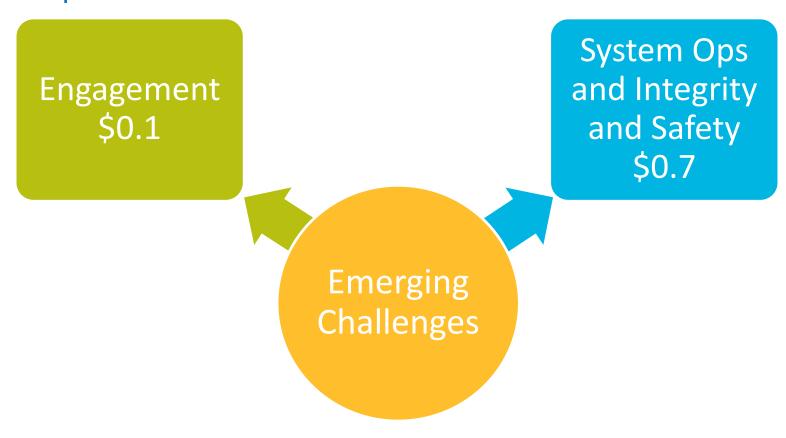


FEI Incremental Funding for Increased Operational Requirements



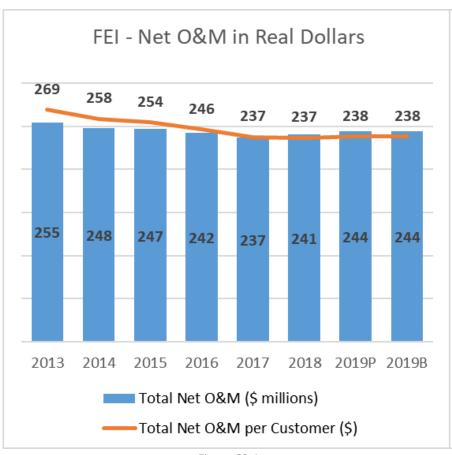


FBC Incremental Funding for Increased Operational Requirements





2019 Net O&M per Customer Lower than 2013



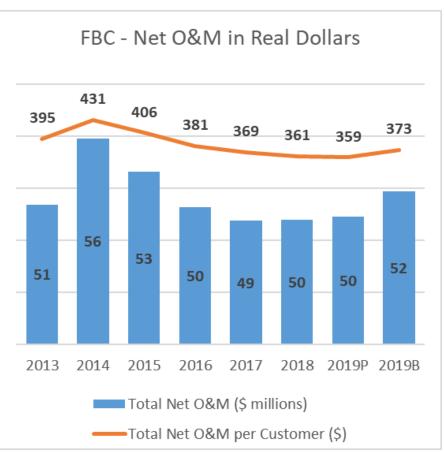


Figure C2-1 Figure C2-2

Intro O&M Capital Innovation SQIs Incentives Other Studies Rates



Example: Index-Based O&M Calculation and True-up

$$OM_t = UCOM_{t-1} \times (1 + I) \times AC_t$$

	Year 1				Year 2
Forecasts for Test Year					<u> </u>
Approved UCOM _{t-1}	\$ 250			\$	255
I factor	2.0%			•	2.2%
$Approved\ UCOM_{t}$	\$ 255			\$	261
Forecast Customers	1,100,000			·	1,105,000
O&M _t (\$000)	\$ 280,500			\$	287,974
O&M Adjustment (\$000)	-			*	(255)
O&M _t (\$000)	\$ 280,500			\$	287,719
	<u>Actu</u>	al for Test Year	\	•	•
	Actu	al Customers	1,099,000		
	Fore	cast Customers	1,100,000		
	Diffe	erence	(1,000)		
	UCO	M_t	\$ 255		
	/AO	/I Adjustment (\$000)	\$ (255)		

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Combination of Unit Cost and Forecast Approach to Capital

- Unit Cost approach to FEI Growth Capital
 - Funding requirements are well correlated to customer additions
- Five year forecast approach for the rest of Regular Capital
 - In 2022, review capital forecast for 2023 and 2024 (years 4 and 5 of MRP)
- Continue to seek approval for Major Projects in separate applications
 - CPCN threshold is > \$15 million for FEI, > \$20 million for FBC



FEI Growth Capital Appropriate for Unit Cost Approach



- Unit Cost Growth Capital increases by inflation annually
- Gross customer additions (GCA) is forecast annually and trued up in the year following

Figures are from Table C3-3, page C-61



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Capital Expenditures

Example: FEI Growth Capital Formula and True Up

$$GC_t = UCGC_{t-1} \times (1 + I) \times GCA_t$$

		Year 1			,	<u>Year 2</u>
Forecasts for Test Year						
Approved UCGC _{t-1}	\$	3,800			\$	3,876
l factor		2.0%				2.2%
Approved UCGC _t	\$	3,876			\$	3,961
Forecast of Gross Customer						15,000
Additions (GCA)		14,000	_		\$	59,419
GC _t (\$000)	\$	54,264				3,101
Growth Capital Adjustment (\$000)		-	<u>Actual for Test Year</u>		\$	62,520
GC, (\$000)	\$	54,264	Actual GCA	14,800		
	-	•	Forecast GCA	14,000		
			Difference	800)	
			UCGC _t	\$ 3,876		
			Growth Capital Adjustment (\$000)	\$ 3,101		

Intro O&M Capital Innovation SQIs Incentives Other Studies Rates



FEI's Five-Year Regular Capital Forecast



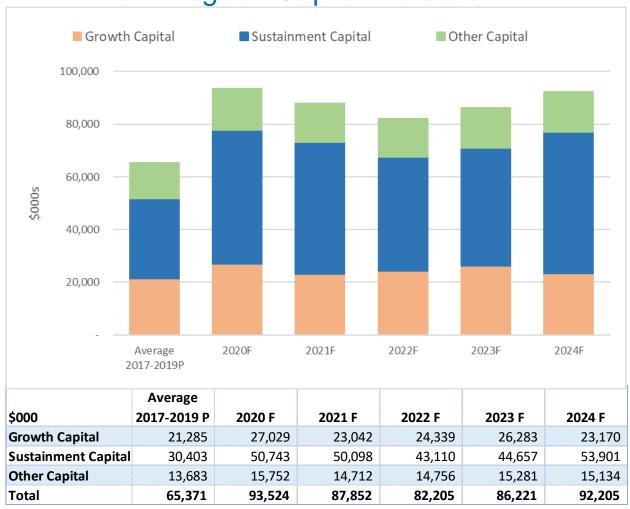


FEI Capital Expenditures Driven by a Number of Influences

- System Reliability and Resiliency
 - Line Heater Twinning to Allow Internal Inspections
 - New Stations and Station Upgrades to Support Load Growth and Supply Redundancy
- System Integrity
 - Pipeline Inspections
 - Compressor Overhauls
 - Main and Service Renewals
- Regulatory Requirements
 - CSA Standards Oil and Gas Pipeline Systems



FBC's Five-Year Regular Capital Forecast



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FBC Capital Expenditures Driven by a Number of Influences

- Load-Driven System Improvements
 - Substation Upgrades and Transformer Additions
- Reliability and Condition of Facilities
 - Concrete Deterioration and Buildings at Generating Plants
 - Substation Upgrades and Transformer Replacements
 - Transmission Line Rehabilitation and Rights of Way Widening
 - Replacement of Porcelain-Insulated Fused Cutouts
- Regulatory Requirements
 - BC Dam Safety Regulations
 - Worksafe BC Legislation
 - PCB Regulations

Rates

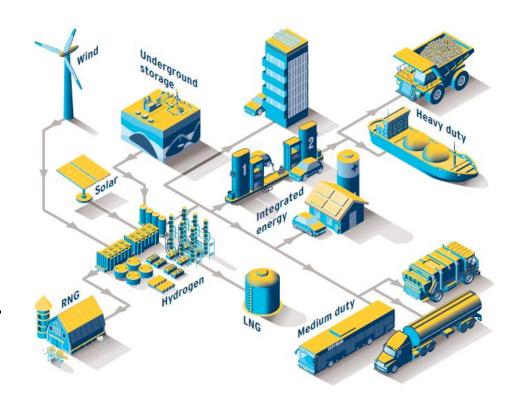


Clean Growth Innovation Fund

Responsive to Climate Policy and Customer Expectations

Accelerate clean energy innovation

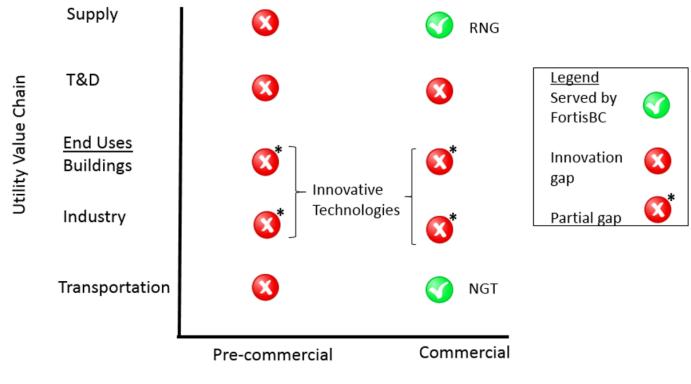
- Performance breakthroughs
- Cost reductions
- New clean energy enduses and sources





Innovation Fund

Addressing current funding gaps



Stage of Commercialization

Figure C6-4, page C-139





Innovation Fund

Predictable and Stable Funding through MRP Term

Item	FEI	FBC
Basic Charge Rider per Month	\$0.40	\$0.30
Months	12	12
Forecast of Average Customers 2020 (FEI is non-bypass)	1,036,640	140,460
Anticipated Funding Levels	\$4.9 million	\$0.5 million

Table C6-3, page C-146 24



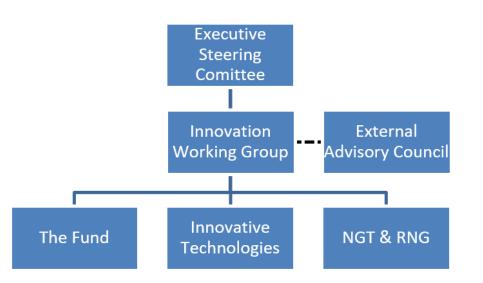
Innovation Fund

Robust Framework

Guiding Principles:

- ✓ Ensure transparency
- ✓ Pursue innovations with strong customer benefit
- ✓ Use a portfolio approach to diversify risks
- ✓ Leverage partnerships
- ✓ Coordinate innovation centrally to ensure maximum value
- ✓ Optimize FortisBC's regulated assets and expertise

Governance Structure:



Page C-142 to C-143 Figure C6-8, page C-145 25

Intro O&M Capital Innovation SQIs Incentives Other Studies Rates



Service Quality Indicators

Changes to SQIs

- Two New Informational Metrics
 - Interconnection Utilization the time that an interconnection point was available and providing electric service to wholesale municipal customers
 - Average Speed of Answer the time to answer a telephone call
- Annual Results
 - Replace three year average of results with annual results
 - Proposed approach easier to understand, clearer indicator of performance
- Benchmark and Threshold Updates
 - Where appropriate, benchmarks and thresholds have been updated to reflect historical performance



Service Quality Indicators

Benchmark and Threshold Updates

			Current		Prop	osed
			<u>Benchmark</u>	Threshold	<u>Benchmark</u>	<u>Threshold</u>
FEI	Safety	Public Contacts with Gas Lines	<= 16	16	<=8	12
FCI	Responsiveness to Customer Needs	Billing Index	<= 5	<=5	<=3	5
	Responsiveness to Customer Needs	Billing Index	<= 5	<=5	<=3	5
	Responsiveness to Customer Needs	First Contact Resolution	>= 78%	72%	>=78%	74%
FBC	Responsiveness to Customer Needs	Meter Reading Accuracy - Number of scheduled meter reads that were read	>= 97%	94%	>=98%	95%
	Reliability	System Average Interruption Duration Index - Normalized	<= 2.22	2.62	TBD	TBD
	Reliability	System Average Interruption Frequency Index - Normalized	<= 1.64	2.50	TBD	TBD



MRP Incorporates Traditional and Targeted Incentives

Traditional Incentives (+ or –)

- "Built into" the rate mechanism to drive capital and operating cost efficiency.
- Net benefits/costs shared with customers through the MRP Earnings Sharing Mechanism

Targeted Incentives (+ only)

- Promote alignment in addressing challenges in the operating environment via:
 - Growth in renewable gas
 - Growth in gas/electric transportation
 - GHG emissions reductions
 - Enhancing customer engagement

Figure C8-1, page C-156



Targeted Incentives Address Challenges and Opportunities

- Targeted approach proposed to:
 - Address longer-term challenges and opportunities
 - Foster innovation
 - Encourage the achievement of specific outcomes
- Targeted incentive mechanisms are increasingly recognized for their ability to address newer aspects of utility performance including:
 - Customer engagement
 - Environmental impacts
 - Clean energy policy goals
- Other jurisdictions using targeted incentives include: UK (RIIO), California, New York (REV), Illinois, and Hawaii



FEI Targeted Incentives Address Challenges and Opportunities

Opportunity	Benefits (End User, Ratepayer, and Societal)	Incentive
Growth in Renewable Gas	 Reduced emissions and carbon taxes Avoidance of higher cost decarbonization alternatives (electrification) 	10 BPS
Growth in Natural Gas Transportation	 Reduced emissions and carbon taxes Positive impact on rates (via delivery margin) Reduced operating costs 	10 BPS
GHG Emissions Reduction (Customer)	 Reduced emissions and carbon taxes Positive impact on rates (via delivery margin) Reduced operating costs 	5 BPS
GHG Emissions Reduction (Internal)	✓ Reduced emissions and carbon taxes✓ Reduced fuel costs	5 BPS
Enhance Customer Engagement	 Increased customer engagement and convenience 	5 BPS

	Intro	0&M	Capital	Innovation	SQIs	Incentives	Other	Studies	Rates
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NGT Example: Targets Represent 'Stretch' Outcomes

NGT Volume (PJs)	The second secon	2021	2022	2023	2024	MRP Target
Target	3.0	4.0	5.0	6.0	7.0	25.0
Actual	2.0	4.1	5.1	7.0	9.0	27.2
Difference	-1.0	+0.1	+0.1	+1.0	+2.0	+2.2

- Target represents a 350% increase over the MRP Term (2.0 PJ to 7.0 PJ)
- 2020 not achieved
 - No reward in 2020
- 2021 Target achieved
 - Reward = BPS target x 2021 Approved Rate Base x Approved Equity Thickness
 - 10 BPS x \$5.1 billion x 0.385 = \$1.96 million
- MRP Target achieved
 - Reward = BPS target x 2020 Approved Rate Base x Approved Equity Thickness
 - 10 BPS x \$5.0 billion x 0.385 = \$1.93 million

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FBC Targeted Incentives Address Challenges and Opportunities

Opportunity	Benefits (End User, Ratepayer, and Societal)	Incentive
Enhance Customer Engagement	 Increased customer engagement and convenience 	5 BPS
Growth in Electric Vehicle Transportation	 Reduced emissions and carbon taxes Support Zero Emissions Vehicle Mandate Load growth, positive impact on rates 	5 BPS
Power Supply Incentive	 Further optimization of power supply costs 	Calculated per PSI



Power Supply Example of Targeted Incentives

- The first \$7.5 million reduction in power purchase expense relative to the passive portfolio flows to the customer
- Any reduction in power purchase expense beyond \$7.5 million flows 90% to the customer and 10% to FBC

Item	2020 Hypothetical (000's)
[1] PPA Energy Displacement	\$5,950
[2] PPA Capacity Displacement	\$1,980
[3] Surplus Capacity Sales	\$3,810
[4] Offsetting Incremental Costs	(\$140)
[5] Total = [1] + [2] + [3] + [4]	\$11,600
[6] Customer Share = (\$7,500 + 0.9 x ([5] - \$7,500M)	\$11,190
[7] FBC Share	\$410

	Intro	0&M	Capital	Innovation	SQIs	Incentives	Other	Studies	Rates
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Other MRP Framework Items

- Annual Review
- Forecast Revenue and Margins
- Non-controllable Expenses
- Exogenous Factors
- Off-Ramps



Treatment of Variances Resulting from Regular Capital Forecasts

Depreciation, Interest and Income Taxes on Capital

Line	Particulars	Forecast	Actual Di	ifference Reference
1	Capital Spending	\$100,000	\$ 95,000	(5,000)
2	Mid-Year add to Rate Base	\$ 50,000	\$ 47,500	
3				
4	Depreciation Rate	3.0%	3.0%	No depreciation impact in first year
5	Depreciation Expense	3,000	2,850	however, included in this calculation
6				
7	Debt Ratio	60%	60%	
8	Interest Rate	5.5%	5.5%	
9	Interest Expense	1,650	1,568	Line 2 x Line 7 x Line 8
10				
11	Income Tax Rate	27.0%	27.0%	
12	Income Tax Expense	666	632	Complex calc, therefore estimate
13				
	Sum of Depreciation, Interest			
14	and Income Tax Expense	5,316	5,050	(266) * Line 5+ Line 9+ Line 12
	* Lower actual expenses than f	orecast, show	n in the Diff	erence column, will result in an increase to
	the earnings and, correspond	ingly, an incre	ease in the a	chieved ROE.

Intro O&M Capital Innovation SQIs Incentives Other Studies Rates



Treatment of Variances Resulting from Other Variances

Index-based O&M and components of Other Revenue

Line	Particulars	Forecast	Actual	Diff	erence	Reference
1	Index-Based O&M	\$255,000	\$250,000		(5,000)	
2	Other Forecast O&M	\$ 30,000	\$ 30,000			variances to flow-through
3	Total Gross O&M	\$285,000	\$280,000			Line 1 + Line 2
4	Capitalized Overhead Percentage	16%				
5	Capitalized Overheads	(45,600)	(45,600)			-Line 3 x Line 4 (no variance)
6	Net O&M	\$239,400	\$234,400	\$ ((5,000)	
7						
8						
9	Other Revenue	(40,000)	(38,000)	\$	2,000	
10						
	Variance falls to earnings and					
	increases achieved ROE (all else					
11	equal)			\$ ((3.000)	Line 6 + Line 9

Intro	0&M	Capital	Innovation	SQIs	Incentives	Other	Studies	Rates
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Other

Return to a Traditional and Simplified Earnings Sharing Mechanism

- Earnings Sharing on achieved ROE
- Difference between Allowed and Achieved ROE shared 50/50 on actual Rate Base

Line	Particulars	20	22 Actual	Reference
1	Mid Year Rate Base	\$5	,000,000	
2	Equity Ratio		40%	_
3	Equity Component of Rate Base	\$2	,000,000	Line 1 x Line 2
4				
5	Achieved ROE		10.00%	
6	Approved ROE		9.00%	_
7	ROE Surplus (Deficit)		1.00%	Line 5 - Line 6
8				
9	After Tax Surplus for Sharing Purposes	\$	20,000	Line 3 x Line 7
10	Customers' 50% Share of Surplus (net of tax)	\$	10,000	Line 9 x 50%



Proposing a Traditional and Simple Efficiency Carryover Mechanism

ROE earnings adder calculated from last 2 years of MRP

MRP Year	4	5	MRP Year	r			4	5
Earnings	\$ 195,000 \$	205,000	Mid Year	Rate Base		Ç	5,000,000	\$5,000,000
Sharing	(5,000)	(5,000)	Approved	Equity Thi	ckness		40%	40%
Earnings after Sharing	g \$190,000 \$	200,000	Equity Po	rtion Mid Y	ear Rate Ba	ase \$	\$ 2,000,000	\$2,000,000
			Earnings a	after Sharir	ng		190,000	200,000
			Achieved	ROE after	Sharing	7	9.50%	10.00%
N	MRP Year		4	5	Simple Av	/erage		
A	Achieved ROE after S	Sharing	9.50%	10.00%	—			
_A	Allowed ROE		9.00%	9.00%			_	
D	Difference		0.50%	1.00%		0.75%		
5	0 percent of Differe	ence (maxim	um 50 Bps)			0.38%		
<u>E</u>	quity Portion Mid Y	ear Rate Bas	se Final Year	r of MRP	\$ 2,00	0,000	_	
E	arnings added to R	ev Reqt for	two years p	ost MRP	\$	7,500		

Intro	0&M	Capital	Innovation	SQIs	Incentives	Other	Studies	Rates
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Supporting Studies

Five Studies were Refreshed for the MRP

Depreciation Study

Change in Rate	FEI	FBC
Depreciation	- 0.13%	+ 0.01%
Net Salvage	+ 0.21%	+ 0.11%
Total	+ 0.08%	+ 0.12%
Revenue Requirement Impact	+\$3.5 M	+\$2.2 M

Table D2-2, page D-3 and Table D2-9, page D-23

Lead Lag Study for Cash Working Capital

Change in Net Lead/Lag Days	FEI	FBC
Approved	+6.2	+6.7
Proposed	+ 5.5	+ 9.5
Change	- 0.7	+ 2.8
Revenue Requirement Impact	-\$0.2 M	+\$0.1 M

Table D3-1, page D-34 and Table D3-2, page D-36



Supporting Studies

Five Studies were Refreshed for the MRP

- Shared Study and Corporate Services Study
 - Move to a cost driver approach for shared services

O&M Impact (\$ million)	FEI	FBC
Shared Services	- \$0.338	+ \$0.338
Corporate Services	- \$0.122	+ \$0.383
Revenue Requirement Impact	-\$0.4 M	+\$0.7 M

Table D4-3, page D-40 and Table D5-4, page D-51

Capitalized Overheads Study

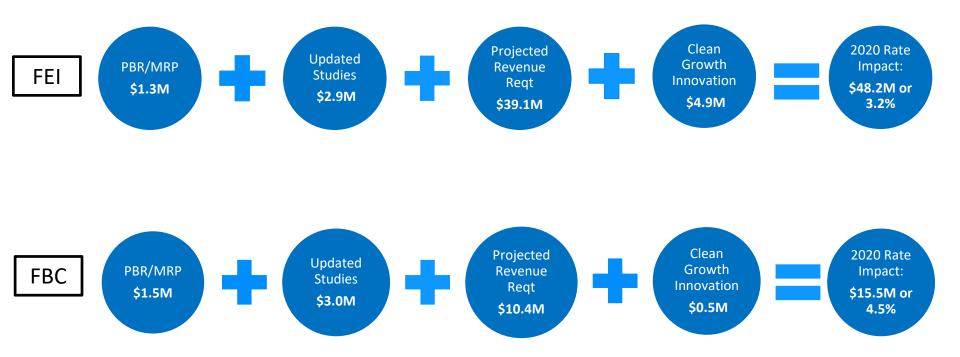
Change in Rate	FEI	FBC	
Capitalized Overhead Rate	+ 4% (16%)	+ 0% (15%)	
Revenue Requirement Impact	-\$13.0 M	\$0.0 M	

Table D2-2, page D-3 and Table D2-9, page D-23



Rates

2020 Rate Impacts Mitigated by Revenue Surplus



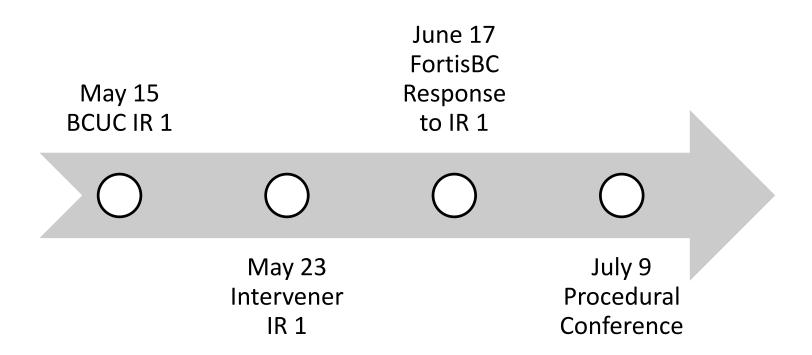
Revenue surpluses can reduce rates by up to 4.8% for FEI and 1.3% for FBC

Tables C9-1 and C9-2, page C-173, C-174

Intro	0&M	Capital	Innovation	SQIs	Incentives	Other	Studies	Rates
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Next Steps in the Regulatory Process



Request for 2020 Interim Rates will be filed by end of October 2019

Annual Review for 2020 Rates will follow a decision in this proceeding

Questions?



Thank you



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